



# Danversbank

Main Office: One Conant Street, Danvers, MA 01923  
978-777-2200 • [www.danversbank.com](http://www.danversbank.com)

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To Whom It May Concern:

I am writing on behalf of Joe Ferraro, Chief Executive Officer of Patriot Print Works Inc. based in Woburn, MA. As Public Relations Manager of Danversbank, I am constantly in search of the right giveaway item or gift for our diverse and expanding customer base. The first resource I think of to meet this need is Patriot Print Works.

Joe Ferraro comes out to my office and patiently listens to my ideas or specifications before making any recommendations. He clearly recognizes that clients, regardless of his or her type of business, have their own unique approach and opinion of how to meet their customer's expectations. Joe's ability to come up with quick yet appropriate suggestions displays his level of experience and commitment to fulfilling your request in a timely manner.

Danversbank has placed many orders with Joe ranging from high-end wine serving kits to moneybag shaped "stress balls". In the case of every product received, our logo was affixed or displayed properly and to our liking, the price was within budget and in most cases under the allocated amount, and the items were delivered on time. Joe is very sensitive about meeting his customers needs, and is very cooperative when coordinating the item selection, design, and ordering process.

Please feel free to contact me directly at (978) 739-0230 or [Priscilla.letorney@danversbank.com](mailto:Priscilla.letorney@danversbank.com) with any questions or concerns.

Sincerely,  
Priscilla A. Letorney  
Public Relations Manager  
Danversbank